## LOAN RATES

Rates effective March 16, 2024 through March 31, 2024 Revision Date: 03/16/24

| Type of loan | \# of Months | Fixed APR Ranges with Automatic Repayment | Fixed APR <br> Ranges with Billing |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| New Auto | up to 36 | $6.20-12.45$ | $6.45-12.70$ |  |  |
| New Auto | 37 to 48 | $6.45-12.70$ | $6.70-12.95$ |  |  |
| New Auto | 49 to 60 | $6.75-13.00$ | 7.00-13.25 |  |  |
| New Auto | 61 to 72 | $6.95-13.20$ | 7.20-13.45 |  |  |
| New Auto | 84* | $7.75-14.00$ | $8.00-14.25$ |  |  |
| *A Paper Only. Minimum Dollar Amount is \$20,000 |  |  |  |  |  |
| odel Year Maximum term |  |  |  |  |  |
| Used Auto 2016 \& newer | 36 | $6.60-12.85$ | 6.85-13.10 |  |  |
| Used Auto 2018 \& newer | 48 | $6.75-13.00$ | 7.00-13.25 |  |  |
| Used Auto 2019 \& newer | 60 | $6.95-13.20$ | $7.20-13.45$ |  |  |
| Used Auto 2020 \& newer | 72 | $7.35-13.60$ | 7.60-13.85 |  |  |
| Used Auto 2022 \& newer | 84* | $7.95-14.20$ | $8.20-14.45$ |  |  |
| *A Paper Only. Minimum Dollar Amount is \$20,000 |  |  |  |  |  |
| Older Model Year Auto (2015 and Older) | 25 to 36 | $7.60-13.85$ | 7.85-14.10 |  |  |
| Older Model Year Auto (2015 and Older) | 37 to 48 | $7.75-14.00$ | $8.00-14.25$ |  |  |
| Older Model Year Auto (2015 and Older) | 49 to 60 | $7.95-14.20$ | $8.20-14.45$ |  |  |
| New Recreational Vehicles | up to 48 | $6.90-13.15$ | 7.15-13.40 |  |  |
| New Recreational Vehicles | 49 to 60 | $6.95-13.20$ | 7.20-13.45 |  |  |
| New Recreational Vehicles | 61 to 144 | $7.75-14.00$ | $8.00-14.25$ |  |  |
| Used Recreational Vehicles | up to 48 | $7.45-13.70$ | 7.70-13.95 |  |  |
| Used Recreational Vehicles | 49 to 60 | $7.70-13.95$ | 7.95-14.20 |  |  |
| Used Recreational Vehicles | 61 to 144 | $8.15-14.40$ | $8.40-14.65$ |  |  |
| Home Improvement | up to 60 | $7.95-14.20$ | $8.20-14.45$ |  |  |
| Home Improvement | 61 to 144 | $8.75-15.00$ | 9.00-15.25 |  |  |
| Memorial | 60 | 8.2514 .50 | $8.50 \quad 14.75$ |  |  |
| Consolidation | up to 36 | $9.25-15.50$ | 9.50-15.75 |  |  |
| Personal | 13 to 24 | $7.95-14.20$ | $8.20-14.45$ |  |  |
| Personal | 25 to 36 | $8.35-14.60$ | $8.60-14.85$ |  |  |
| Personal | 37 to 48 | $8.95-15.20$ | $9.20-15.45$ |  |  |
| Personal | 49 to 60 | $9.25-15.50$ | $9.50-15.75$ |  |  |
| Overdraft/Line of Credit | NA | NA | 16.95 |  |  |
| Type of loan | \# of Months | Fixed APR Ranges with Automatic Repayment | Fixed APR <br> Ranges with Billing |  |  |
| College Wise | up to 96 | NA | NA | 11.75 | 18.00 |
| Visa Gold |  |  |  | 11.75 | 18.00 |
| Visa Platinum |  |  |  | 13.25 | 18.00 |
| Visa Signature |  |  |  | 13.25 |  |
| Shared Secured Visa Credit Card |  |  | 14.45\% |  |  |
| Share Secured <br> Money Market Secured Money Max Secured Certificate Secured | up to 144 <br> up to 144 <br> up to 144 <br> maturity date | NA <br> NA <br> NA <br> NA | NA $3.50 \%$ margin <br> NA $3.50 \%$ margin <br> NA $3.50 \%$ margin <br> 3.50\% above certificate rate  <br> $3.50 \%$ above certificate rate | See Savin Sch | rent <br> Rate les |
| Your exact loan rate will be determined once your loan has been approved, based on your past credit performance. The above rates are subject to change without notice. The APR for variable rate loans is based on the prime rate as published in The Wall Street Journal on the last Tuesday of the previous calendar quarter. This information does not apply to mortgages, share, money market and certificate secured loans. When refinancing a Summit loan, $\$ 1,000$ new cash is required to receive a lower rate. |  |  |  |  |  |
| Prime Lending Rate 8.50\% As of 07/27/2023 |  |  |  |  |  |

